



## Secretary Manager's Report

Greeting Members, welcome to my annual report. Once again, since reporting to you last year a lot has happened while Coronavirus continues to heavily impact our daily lives.

Last year we were cautiously emerging from the shutdown and trading reduced hours, it was not until May 2021 we returned to trading 7 days a week. Once again we are emerging from a lengthy shutdown and returning just in time for Christmas.

I am pleased to report the financial position of the club has continued to improve. The Profit result is \$109,114 (2020, \$161,352). Despite the smaller profit I believe this is a good result. The previous year included 9 months normal trade before the first Public Order Health Shutdown. Substantial support from State and Federal Governments was introduced that continued well into this reporting year up to December 2020.

Composing this report presents an opportunity to reflect on the developments, achievements and events since our last Annual General Meeting. The Club has invested in facilities, invested in community organisation relationships and continued to seek better outcomes.

Our investment in facilities include the purchase of new poker machines, updating poker machine games, purchasing a Cash Redemption Terminal, painting the poker machine rooms, installation of new air conditioning to the TAB area, purchase of smart TV's, a reconditioned greens mower, upgraded the Women's Honour Boards, extra beer taps in the main bar and new Auto External Defibrillator.

We continued our community support throughout the year sponsoring Kotara South Netball Club, Kotara Bears Junior Rugby League Club and Kotara South Junior Soccer Club. We conducted a Memorial Service on ANZAC Day with the guidance and support of The Church of the Good Shepherd which was the first after many years.

Other developments include agreeing to terms with Lion Co. and Carlton & United Breweries to new tap beer contract terms resulting in access to a broader range of tap beer products, obtaining a state government grant to assist with costs to upgrading the Club's website, engaging a Social Media Specialist to actively drive our online presence in conjunction with the introduction of online raffles.

Furthermore, as promised at last years AGM member's loans to the Club back in 2012 have been repaid, new Greenkeeper Ray Pymble commenced late September 2021, Newcastle Council embarked on a public works program realigning and redesigning Water Dragon Creek while creating a retention basin in Kotara Park for heavy rain events.

In other developments, the Club lease with Newcastle City Council ended in August 2021 with the Club in the process of finalising ongoing tenant terms into the future. The Board of

Directors obtained a valuation of the Club Building and improvements for purposes of insurance determining the need to increase insurance coverage. Nick Nancarrow of Cutcher & Neale was appointed during the year to conduct a review of the Financial Reports for the year ending 30 June 2021.

This year your Directors have been entitled to allowances and honorariums for performing their duties as directors. All your Directors selected to receive their honorariums applied to their membership cards. Importantly, the Director's suspended their entitlements from 1 July 2021 due to the Public Health Order closure on 5 August. Your Directors' claimed \$483.10 in allowances since last years AGM which is represented by meals while conducting a Strategic Planning Session, Christmas Dinner after the December 2020 Board Meeting and 'out of pocket expenses' investigating another hospitality venue on 1 occasion in the Newcastle area.

I urge members to review the financial reports and if you require further clarification or wish to ask the Accountant questions, I strongly recommend you contact me in advance so we can thoroughly research the answer to provide a prepared accurate response. Additionally, if you have any questions about my report or anything else please contact me at the Club.

I would like to take this opportunity to thank the Board of Directors for their support, guidance and encouragement. I would also like to acknowledge the efforts of the staff team for their support to deliver outcomes for the Club.

Finally, I thank the members for their ongoing support and encouragement. I would also like to pay special tribute to Club Director and Life Member, Ray Smith, who passed away in July this year. I learned to understand why he was held in such high esteem amongst the Club and local community. Ray is missed by many and certainly leaves a wonderful legacy.

I wish everyone a happy and prosperous 2022 and look forward to continuing to serve as your Secretary Manager.

Yours faithfully,

Benjamin Hamilton